

**PACCAR Inc**  
**SUMMARY STATEMENTS OF OPERATIONS**

*(in millions except per share amounts)*

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2018	2017*	2018	2017*
<b>Truck, Parts and Other:</b>				
Net sales and revenues	<b>\$ 5.416,9</b>	\$ 4.731,5	<b>\$ 16.205,9</b>	\$ 13.065,1
Cost of sales and revenues	<b>4.653,6</b>	4.055,6	<b>13.836,4</b>	11.210,5
Research and development	<b>72,9</b>	67,0	<b>225,6</b>	194,1
Selling, general and administrative	<b>124,2</b>	116,5	<b>388,3</b>	342,8
Interest and other (income), net	<b>(7,4)</b>	(9,8)	<b>(42,5)</b>	(35,7)
<i>Truck, Parts and Other Income Before Income Taxes</i>	<b>573,6</b>	502,2	<b>1.798,1</b>	1.353,4
<b>Financial Services:</b>				
Revenues	<b>339,9</b>	328,2	<b>1.010,1</b>	936,7
Interest and other	<b>227,5</b>	224,5	<b>686,4</b>	648,5
Selling, general and administrative	<b>29,3</b>	28,4	<b>90,2</b>	81,0
Provision for losses on receivables	<b>4,3</b>	4,7	<b>14,8</b>	17,4
<i>Financial Services Income Before Income Taxes</i>	<b>78,8</b>	70,6	<b>218,7</b>	189,8
Investment income	<b>16,4</b>	9,0	<b>41,0</b>	25,8
<i>Total Income Before Income Taxes</i>	<b>668,8</b>	581,8	<b>2.057,8</b>	1.569,0
Income taxes	<b>123,5</b>	179,1	<b>440,8</b>	483,0
<i>Net Income</i>	<b>\$ 545,3</b>	\$ 402,7	<b>\$ 1.617,0</b>	\$ 1.086,0
<b>Net Income Per Share:</b>				
Basic	<b>\$ 1,55</b>	\$ 1,14	<b>\$ 4,60</b>	\$ 3,09
Diluted	<b>\$ 1,55</b>	\$ 1,14	<b>\$ 4,59</b>	\$ 3,08
<b>Weighted Average Shares Outstanding:</b>				
Basic	<b>350,7</b>	351,9	<b>351,6</b>	351,7
Diluted	<b>351,5</b>	352,9	<b>352,5</b>	352,8
Dividends declared per share	<b>\$ ,28</b>	\$ ,25	<b>\$ ,81</b>	\$ ,74

\* On January 1, 2018, the Company adopted ASU 2017-07, Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. This ASU requires defined benefit pension plan's net non-service component expenses (income) to be reported outside of operating profit. Net non-service expenses (income) are now reported in Interest and other (income), net. The three and nine months ended 2017 net non-service pension expenses (income) have been reclassified to conform with the current presentation.